



# ACS Pre-Sales Questionnaire

Pricing is variable based on the type of installation, number of users, number of device types, applications needed, etc. Upon providing Teldio with the following information we'll be able to present you with a budgetary quote. If you have any questions while completing this form, feel free to contact one of our representatives by phone at 613.271.5980 or email at [sales@teldio.com](mailto:sales@teldio.com)

## PRELIMINARY QUESTIONS

1. Reason for which alarm integration is required (i.e. problem being solved):	
2. End customer name:	
3. End customer industry:	
4. Expected purchase date:	
5. Expected deployment date:	

## ACS CONFIGURATIONS

6. Once an alarm is generated via ACS, it can do any of the following things. Please select all that applies to your customer	<input type="checkbox"/> Log all tickets sent through via ACS <input type="checkbox"/> Have users acknowledge alarms and have it logged in ACS <input type="checkbox"/> Have users acknowledge alarms and have it update the alarm system. <input type="checkbox"/> Escalate/resend any alarms that aren't acknowledged								
	7. Please describe the alarm type and make and model of each device you wish to connect to ACS.	<table border="1"> <thead> <tr> <th>Alarm Type</th> <th>Device Make / Model</th> </tr> </thead> <tbody> <tr> <td><i>i.e.: Fire alarm Pressure Sensor</i></td> <td><i>i.e.: Simplex® 4100ES Honeywell® PX2 Series</i></td> </tr> <tr> <td></td> <td></td> </tr> <tr> <td></td> <td></td> </tr> </tbody> </table>	Alarm Type	Device Make / Model	<i>i.e.: Fire alarm Pressure Sensor</i>	<i>i.e.: Simplex® 4100ES Honeywell® PX2 Series</i>			
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8. What type of output can your alarm sources / devices generate? <i>i.e.: How will the ACS system interface to your device(s) / alarm source(s)?</i>	<input type="checkbox"/> Radio Telemetry Messages <input type="checkbox"/> Local SMTP E-mail <input type="checkbox"/> Hosted Email <input type="checkbox"/> Serial ASCII <input type="checkbox"/> Contact Closures <input type="checkbox"/> SCADA/OPC Data <input type="checkbox"/> Manual Entry <input type="checkbox"/> Web Services <input type="checkbox"/> SNMP Alarms <input type="checkbox"/> Radio Text Messages <input type="checkbox"/> SMS Text Messages <input type="checkbox"/> Dialing a Phone Number
9. What type(s) of device need to receive alarms from ACS?	<input type="checkbox"/> MOTOTRBO radios as Text Messages <input type="checkbox"/> Cell phones as Text Messages <input type="checkbox"/> Emails <input type="checkbox"/> Systems activated via a contact closure signal <input type="checkbox"/> MOTOTRBO radios as Audio Messages <input type="checkbox"/> Phones as Audio Messages <input type="checkbox"/> Display Monitor
10. How many users need to receive alarms on their mobile devices?	Number of individuals: _____ Number of groups: _____

## OTHER FEATURES

11. Please select any other features which you would like to add to your radio system.

- Calls between Phone and Radio Users
- Radio-to-Radio Call Recording and Logging
- Monitor Lone Workers or Workers Performing Dangerous Tasks
- Track the Location of Radio Users
- Dispatch to Radios from a Central Location



## ADDITIONAL NOTES